

Business Development Manager (m/f/d)

The vision of the corporate start-up CADFEM Medical is to improve patient care with in-silico medicine! With our platform and software solutions, we enable medical device manufacturers, physicians and medical staff to easily access digital twins and patient-specific simulations. Thus, diseases can be detected earlier, therapies can be improved and medical devices can be made safer.

Become part of a story that will have a major impact on tomorrow's healthcare and write your own chapter as a Business Development Manager (m/f/d) in full-time as soon as possible.

Your tasks

- You advise and inspire customers for our software solutions and services
- You know the requirements and challenges of bringing new technologies to market
- You drive the constant development and implementation of new business ideas
- We conduct feasibility studies with customers to jointly develop innovative medical products
- You will help us to promote CADFEM Medical, represent us at conferences and speak to customers at events

Your background

- University degree in business or engineering
- At least 2 years of experience in business development or sales
- Ambitious and persistent pursuit of your goals. You find it easy to network and build new strategic contacts
- Network from the B2B area medical technology/medicine advantageous
- You enjoy working in an international context and speak fluent German and English
- You are a strong communicator and confident in dealing with customers - strong presentation skills required

What you can expect

- **Personal responsibility:** realization of your own ideas through short decision-making processes
- **Security:** ambitious start-up with secure financing
- **Professional development:** plenty of room for professional and personal training and development incl. advanced training courses
- **Flexible working:** a secure job with flexible working hours & home office
- **Attractive compensation package:** Competitive salary with variable component and company pension plan
- **Unique corporate culture:** a pleasant, very cooperative working atmosphere with short decision-making processes and flat hierarchies

**Ready to revolutionize medicine with us?
Tell us why exactly you should support us in this process. Send us your application documents, preferably by e-mail, stating the possible starting date and your salary expectations, to:**

CADFEM Medical GmbH
Florian Maier
Marktplatz 2
85567 Grafing b. München

application@cadfem-medical.com
+49 (0) 8092 - 7005 120



We are looking forward to meeting you!