

Software Sales Manager (m/f/d)

The vision of the corporate start-up CADFEM Medical is to improve patient care with in-silico medicine! With our platform and software solutions, we enable medical device manufacturers, physicians and medical staff to easily access digital twins and patient-specific simulations. Thus, diseases can be detected earlier, therapies can be improved and medical devices can be made safer.

Become part of a story that will have a huge impact on the healthcare of tomorrow and write your own chapter as Software Sales Manager (m/f/d) in full-time as soon as possible.

Your tasks

- As a sales expert, you advise and inspire customers from the medical technology sector for our software solutions and services (mostly via video conference)
- You will be responsible for managing the entire deal lifecycle from qualification to closing
- You have high standards for yourself and make sure that every customer meeting meets these standards.
- Strengthening customer loyalty is just as important to you as customer acquisition

Your background

- University degree in economics or similar
- At least 2 years of experience in SaaS sales
- Network in B2B medical technology/medicine is an advantage
- Independent, goal-oriented and self-reliant way of working
- You enjoy working in an international context and speak fluent German and English
- You are a strong communicator and confident in dealing with customers - strong presentation skills required
- You have sales talent and you want to develop yourself further

What you can expect

- **Personal responsibility:** realization of your own ideas through short decision-making processes
- **Security:** ambitious start-up with secure financing
- **Professional development:** plenty of room for professional and personal training and development, including advanced training courses
- **Flexible working:** A secure workplace with flexible working hours & home office
- **Attractive compensation package:** Competitive salary with variable component and company pension plan
- **Unique corporate culture:** A pleasant, very cooperative working atmosphere with short decision-making processes and flat hierarchies

Ready to revolutionize medicine with us? Tell us why exactly you should support us in this process. Send us your application documents, preferably by e-mail, stating the possible starting date and salary expectations, to:

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We are looking forward to meeting you!