

Sales Manager MedTech (m/f/d)

CADFEM Medical's vision is to improve patient care with in-silico medicine! With our platform and software solutions, we enable medical device manufacturers, physicians and medical staff to easily access patient-specific simulations. Thus, diseases can be detected earlier, therapies can be improved and medical devices can be made safer.

Become part of a story that will have a huge impact on the healthcare of tomorrow and write your own chapter as Sales Manager MedTech (m/f/d) in full-time.

Your tasks

- As a sales expert, you advise and inspire customers from the medical technology sector for our software solutions and services
- You support us in promoting CADFEM Medical and speak with customers at events.
- You have high standards for yourself and make sure that every customer meeting meets these standards.
- Strengthening customer loyalty is just as important to you as customer acquisition

Your background

- University degree in business, preferably in the field of sales / marketing
- At least 2 years of experience in sales, key accounts management, business development or a related field preferred
- Strong network in B2B medical technology/medical sector
- Independent, goal-oriented and self-reliant way of working
- You enjoy working in an international context and speak fluent German and English
- You are a strong communicator and confident in dealing with customers - strong presentation skills required
- You have sales talent and you want to develop yourself further
- Knowledge in direct sales is an advantage
- Experience in marketing SaaS solutions or medical products is also an advantage

What you can expect

- A working environment with a high degree of responsibility and variety
- Extensive creative opportunities in a future-oriented environment
- Plenty of room for professional and personal training and development
- A secure workplace with flexible working hours & home office, which makes it possible to combine family and career
- A pleasant, very cooperative working atmosphere with short decision-making processes and flat hierarchies
- Whether online or offline - team cohesion and joint events are part of our everyday working life
- For a secure future: the opportunity to set up a company pension plan

Ready to revolutionize medicine with us? Tell us why exactly you should support us in this process. Send us your application documents, preferably by e-mail, stating the possible starting date and salary expectations, to:

CADFEM Medical GmbH
Katharina Reiter
Marktplatz 2
85567 Grafing b. München

application@cadfem-medical.com
+49 (0) 8095 - 7005 338
(Geschäftsstelle Grafing)



We are looking forward to meeting you!