

Business Development Manager MedTech (m/f/d)

CADFEM Medical's vision is to improve patient care with in-silico medicine! With our platform and software solutions, we enable medical device manufacturers, physicians and medical staff to easily access patient-specific simulations. Thus, diseases can be detected earlier, therapies can be improved and medical devices can be made safer.

Become part of a story that will have a huge impact on the healthcare of tomorrow and write your own chapter as Business Development Manager Medical Technology (m/f/d) in full-time.

Your tasks

- As a (medical technology) expert, you advise and inspire customers for our software solutions and services
- You know the requirements and challenges of bringing new medical devices from research to market
- We jointly conduct feasibility studies and consolidate CADFEM Medical's pioneering role in in-silico medicine
- You support us in promoting CADFEM Medical, represent us at conferences and speak to customers at events.

Your background

- University degree in engineering, preferably in the field of medical technology
- At least 2 years of experience in consulting, sales, key accounts management, business development or a related field preferred
- Strong network in B2B medical technology/medical sector
- Independent, goal-oriented and self-reliant way of working
- You enjoy working in an international context and speak fluent German and English
- You are a strong communicator and confident in dealing with customers - strong presentation skills required

What you can expect

- A working environment with a high degree of responsibility and variety
- Extensive creative opportunities in a future-oriented environment
- Plenty of room for professional and personal training and development
- A secure workplace with flexible working hours & home office, which makes it possible to combine family and career
- A pleasant, very cooperative working atmosphere with short decision-making processes and flat hierarchies
- Whether online or offline - team cohesion and joint events are part of our everyday working life
- For a secure future: the opportunity to set up a company pension plan

Ready to revolutionize medicine with us? Tell us why exactly you should support us in this process. Send us your application documents, preferably by e-mail, stating the possible starting date and salary expectations, to:

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We are looking forward to meeting you!